



**THE PALISADE** 1145 N Sherman St. | Denver, CO 80203 **Price:** \$8,750,000 | **Units:** 48

# INVESTMENT ADVISORS



Greg Johnson Senior Advisor 303-810-1328 Greg@NorthPeakCRE.com



Conner Piretti Senior Advisor 303-818-1805 Conner@NorthPeakCRE.com



NorthPeak Commercial Advisors 1720 S Bellaire St. Suite 701 Denver, CO 80222 720-738-1949 • NorthPeakCRE.com



PROPERTY SUMMARY



## EXECUTIVE SUMMARY

# PROPERTY DETAILS

| Address       | <b>1145 Sherman St.</b><br>Denver, CO 80203 |
|---------------|---|
| # of Units    | 48  |
| Building Size | 15,579 SF                                   |
| Lot Size      | 6,251 SF                                    |
| Year Built    | 1927  |
| Roof          | Sloped                                      |
| Building Type | Vintage                                     |
| Heat          | Steam Boiler                                |
| Zoning        | C-MX-5                                      |

### **PROPERTY HIGHLIGHTS**

- Efficient Studio Units
- Renovated Common Areas
- On-Site Landry and Bike Storage
- Vinyl Windows Throughout

ø

NORTHPEAK

- Spectacular Poet's Row Location
- Walk Score: 97

**The Palisade** is a stunning multifamily asset located on Denver's famed Poet's Row. Just two blocks from the State Capitol Building, this property offers 48 studio units and newly renovated common areas. The Palisade sits quietly on tree-lined Sherman Street, but only steps away from bustling Downtown Denver.

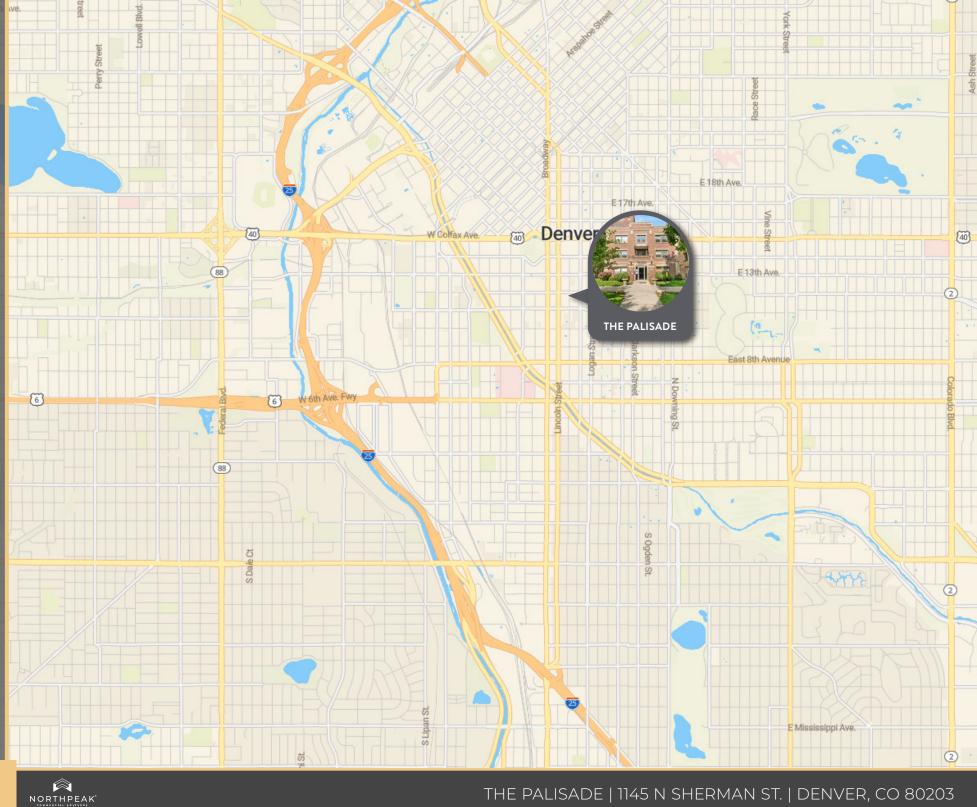
The charming apartments feature original hardwood floors, vinyl windows, gas ranges, and ceiling fans. Recent hallway renovations include new carpeting, designer paint scheme, new door hardware and new light fixtures. Rents have been on the rise amid common area renovations, and will continue even higher with future improvements to kitchen and bathroom fixtures.

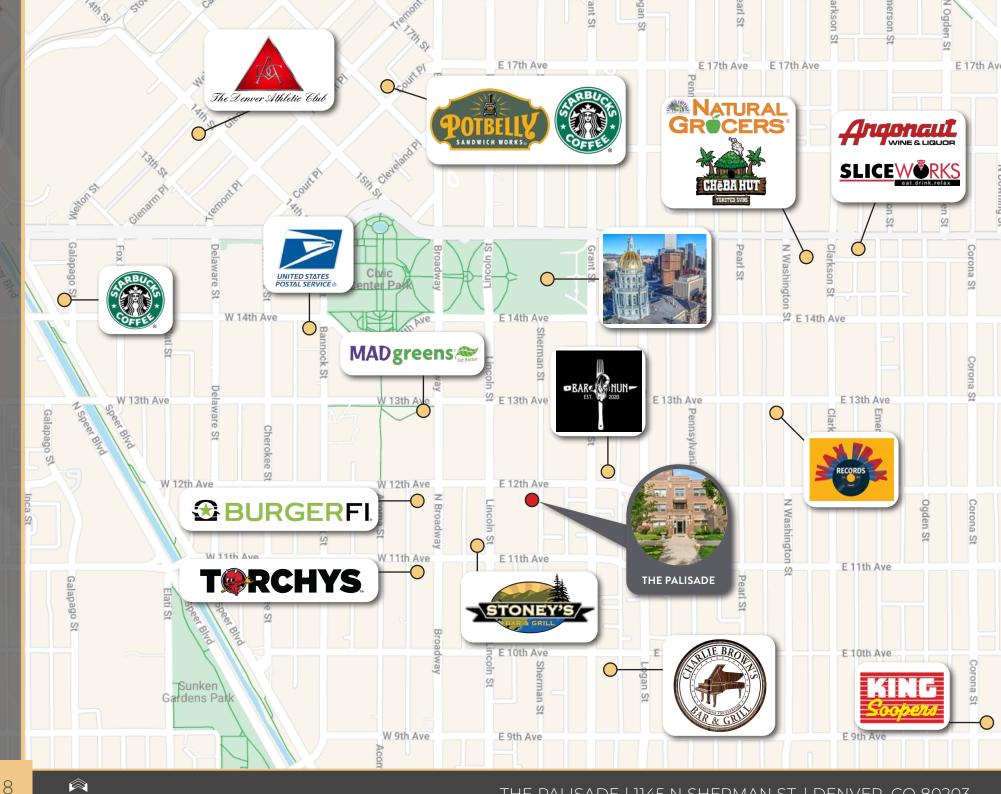
There is an attractive assumable loan through Chase at 3.53%, fixed until May 2029. The current loan balance is \$4,675,000 with Interest-Only payments until May 2025.











THE PALISADE | 1145 N SHERMAN ST. | DENVER, CO 80203

#### CAPITOL HILL

Denver's Capitol Hill is a centrally located neighborhood that offers a vibrant mix of Colorado history, architectural charm, parks, bars, and restaurants. "Cap Hill" is Denver's most densely populated neighborhood and is home to many apartment buildings, from modern, 11-story high rises to quaint older walk-ups.

Explore the gold-domed Colorado State Capitol with its "Mile High" marker on the 13th step. Civic Center Park regularly plays host to live music and food trucks. Within this area, you'll find some of Denver's finest museums nestled among beautiful turn-of-the-century mansions of Cap Hill, including the Molly Brown House Museum which tells the story of the "Unsinkable" Molly Brown.



WALKER'S PARADISE Daily errands do not require a car



**EXCELLENT TRANSIT** Transit is convenient for most trips



R

NORTHPEAK

**BIKER'S PARADISE** Daily errands can be accomplished on a bike



# COMPARABLE SALES





SUBJECT PROPERTY 1145 N Sherman St., Denver, CO Sale Date JUST LISTED \$8,750,000 List Price # Units 48 Price/Unit \$182,292 Year Built 1927 Unit Mix 48 - Studio



\$231,964

4 - Studio

24 - 1 Bd / 1 Ba

1925

Price/Unit

Year Built

Unit Mix



| 1550 Lafayette St<br>Denver, CO 80218 | #2   |
|---------------------------------------|--|
| Sale Date                             | 4/29/22  |
| Sale Price                            | \$6,000,000  |
| # Units                               | 28   |
| Price/Unit                            | \$214,286  |
| Year Built                            | 1907   |
| Unit Mix                              | 3 - Studio<br>13 - 1 Bd / 1 Ba<br>12 - 2 Bd / 1 Ba |



| 1760 Pearl St<br>Denver, CO 80203 | NORTHPEAK<br>BROKERED #3       |
|-----------------------------------|--------------------------------|
| Sale Date                         | 9/15/22                        |
| Sale Price                        | \$5,200,000                    |
| # Units                           | 22                             |
| Price/Unit                        | \$236,363                      |
| Year Built                        | 1929                           |
| Unit Mix                          | 6 - Studio<br>16 - 1 Bd / 1 Ba |



| 1317 Pearl St<br>Denver, CO 80203 | NORTHPEAK<br>BROKERED #4 |
|-----------------------------------|--------------------------|
| Sale Date                         | 4/13/22                  |
| Sale Price                        | \$6,350,000              |
| # Units                           | 31                       |
| Price/Unit                        | \$204,839                |
| Year Built                        | 1926                     |
| Unit Mix                          | 31 - Studio              |

| 12 |   |        |
|----|---|--------|
|    |   | CODE N |
|    |   |        |
|    |   |        |
|    | R |        |

| 1750 Pearl St<br>Denver, CO 80203 | NORTHPEAK<br>BROKERED #5      |
|-----------------------------------|-------------------------------|
| Sale Date                         | 3/7/22                        |
| Sale Price                        | \$2,875,000                   |
| # Units                           | 13                            |
| Price/Unit                        | \$221,154                     |
| Year Built                        | 1925                          |
| Unit Mix                          | 9 - Studio<br>4 - 1 Bd / 1 Ba |



| 1560 Sherman St<br>Denver, CO 80203 | NORTHPEAK<br>BROKERED #6        |
|-------------------------------------|---------------------------------|
| Sale Date                           | 5/6/22                          |
| Sale Price                          | \$7,250,000                     |
| # Units                             | 33                              |
| Price/Unit                          | \$219,697                       |
| Year Built                          | 1952                            |
| Unit Mix                            | 12 - Studio<br>21 - 1 Bd / 1 Ba |



| 1729 Pennsylvania St<br>Denver, CO 80203 | #7          |
|--|-------------|
| Sale Date                                | 12/6/21     |
| Sale Price                               | \$5,075,000 |
| # Units                                  | 25          |
| Price/Unit                               | \$203,000   |
| Year Built                               | 1907        |
| Unit Mix                                 | 25 - Studio |

# COMPARABLE RENTS

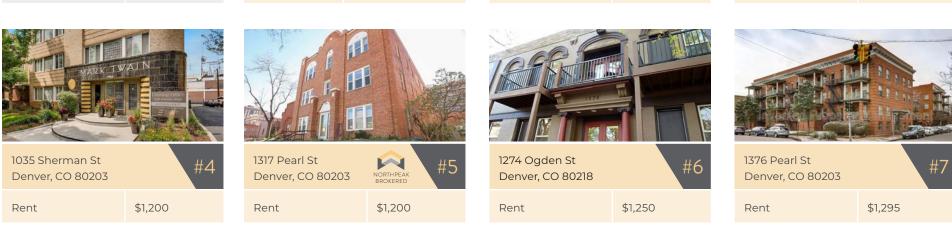
21

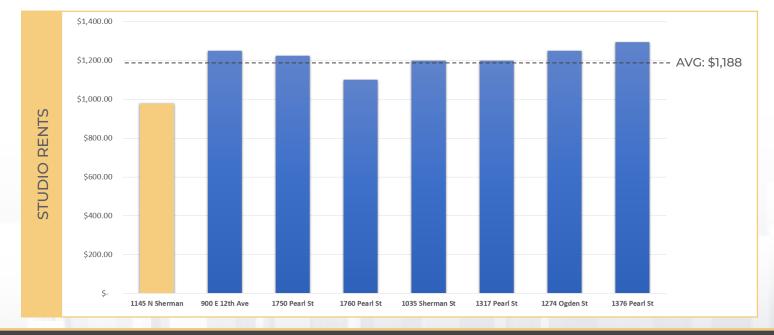


EES

F=







#### THE PALISADE | 1145 N SHERMAN ST. | DENVER, CO 80203

FINANCIAL ANALYSIS

ally ally ally



150

## UNIT MIX & INVESTMENT ANALYSIS

| UNIT TYPE | NO. OF UNITS | APPROX. SF | CURRENT RENT | MONTHLY INCOME | PROFORMA RENT | PROFORMA<br>MONTHLY INCOME |
|-----------|--------------|------------|--------------|----------------|---------------|----------------------------|
| Studio    | 48           | 245        | \$969        | \$46,509       | \$1,105       | \$48,720                   |
| TOTALS    | 48           | 11,760     |              | \$46,509       |               | \$48,720                   |

| INCOME                       | CURRENT    | PROFORMA   |
|------------------------------|------------|------------|
| Gross Scheduled Income (GSI) | \$541,365  | \$617,386  |
| Vacancy (3%)                 | (\$16,743) | (\$19,094) |
| Laundry                      | \$3,115    | \$3,115    |
| RUBS                         | \$38,016   | \$38,016   |
| Misc:                        | \$26,642   | \$26,642   |
| GROSS RENTAL INCOME          | \$609,138  | \$685,159  |
| EXPENSES                     | CURRENT    | PROFORMA   |
| Property Tax                 | \$33,251   | \$33,251   |
| Insurance                    | \$10,623   | \$10,623   |
| Gas/Electric                 | \$26,523   | \$26,523   |
| Water/Sewer                  | \$11,395   | \$11,395   |
| Trash                        | \$2,217    | \$2,217    |
| Management                   | \$54,822   | \$58,238   |
| Repairs/Maint.               | \$52,869   | \$52,869   |
| Admin/Misc.                  | \$3,341    | \$3,341    |
| TOTAL EXPENSES               | \$195,041  | \$198,457  |
| TOTAL EXPENSES / UNIT        | \$4,063    | \$4,135    |
| NET OPERATING INCOME         | \$414,096  | \$486,701  |

| FINANCIAL ANALYSIS     | CURRENT     | PROFORMA    |
|------------------------|-------------|-------------|
| Net Operating Income   | \$414,096   | \$486,701   |
| Projected Debt Service | (\$165,094) | (\$165,094) |
| Before Tax Cash Flow   | \$249,003   | \$321,607   |
| Cap Rate               | 4.7%        | 5.6%        |
| Cash-on-Cash Return    | 6.1%        | 7.9%        |
| TOTAL RETURN           | \$249,003   | \$321,607   |

| INVESTMENT SUMMARY |             | FINANCING                |
|--------------------|-------------|--------------------------|
| List Price         | \$8,750,000 | Loan Amount* \$4,676,875 |
| Price/Unit         | \$182,292   | Down Payment \$4,073,125 |
| Price / SF         | \$561       | Interest Rate 3.53%      |
|                    |             | Amortization 30 Years    |

\*The current loan from Chase is assumable for a qualified investor. The interest rate is 3.53%, fixed until May 2029, with interest-only payments until May 2025

### DISCLOSURE AND CONFIDENTIALITY AGREEMENT

This confidential Offering Memorandum has been prepared by NorthPeak Commercial Advisors, LLC (NorthPeak Commercial Advisors) for use by a limited number of qualified parties. This Offering Memorandum has been provided to you at your request based upon your assurances that you are a knowledgeable and sophisticated investor in commercial real estate projects and developments. NorthPeak Commercial Advisors recommends you, as a potential buyer/investor, should perform your own independent examination and inspection of the property described herein as 1145 N Sherman St., Denver, CO 80203 (the "Property") and of all of the information provided herein related to the Property. By accepting this Offering Memorandum, you acknowledge and agree that you shall rely solely upon your own examination and investigation of the Property and you shall not rely on any statements made in this Offering Memorandum or upon any other materials, statements or information provided by NorthPeak Commercial Advisors or its brokers.

NorthPeak Commercial Advisors makes no guarantee, warranty, or representation about the completeness or accuracy of the information set forth in this Offering Memorandum. You are responsible to independently verify its accuracy and completeness. NorthPeak Commercial Advisors has prepared the information concerning the Property based upon assumptions relating to the general economy, its knowledge of other similar properties in the market, and on other market assumptions including factors beyond the control of the NorthPeak Commercial Advisors and the Owner of the Property. NorthPeak Commercial Advisors make no representation or warranty as to either the accuracy or completeness of the information contained herein. The information set forth in this Offering Memorandum in not intended to be a promise or representation as to the future performance of the Property. Although the information contained herein is believed to be accurate, NorthPeak Commercial Advisors and the Property Owner disclaim any responsibility or liability for any inaccuracies. Further, NorthPeak Commercial Advisors and the Property Owner disclaim any responsibility or liability for any inaccuracies. Further, NorthPeak Commercial Advisors and the Property Owner disclaim any express or implied representations and warranties contained in, or for any omissions from, the Offering Memorandum and for any other written or oral communication transmitted or made available to you. NorthPeak Commercial Advisors shall make available to you, as a qualified prospective investor, additional information concerning the Property and an opportunity to inspect the Property upon written request.

This Offering Memorandum and its contents are intended to remain confidential except for such information which is in the public domain or is otherwise available to the public. By accepting this Offering Memorandum, you agree that you will hold and treat Offering Memorandum in the strictest confidence, that you will not photocopy, duplicate, or distribute it. You agree you will not disclose this Offering Memorandum or its contents to any other person or entity, except to outside advisors retained by you and from whom you have obtained an agreement of confidentiality, without the prior written authorization of NorthPeak Commercial Advisors. You agree that you will use the information in this Offering Memorandum for the sole purpose of evaluating your interest in the Property. If you determine you have no interest in the property, kindly return the Offering Memorandum to NorthPeak Commercial Advisors at your earliest convenience.



#### THE PALISADE | 1145 N SHERMAN ST. | DENVER, CO 80203

#### 1145 N SHERMAN ST. | DENVER, CO

# INVESTMENT ADVISORS:

#### **GREG JOHNSON**

Senior Advisor 303-810-1328 Greg@NorthPeakCRE.com

#### **CONNER PIRETTI**

Senior Advisor 303-818-1805 Conner@NorthPeakCRE.com



1720 S Bellaire St. Suite 701 | Denver, CO 80222 720-738-1949 | www.NorthPeakCRE.com