



# 1775 SOUTH PEARL STREET

Denver, CO 80210

**Price:** \$12,000,000 | **Units:** 27 | **Built:** 2022





## **EXECUTIVE SUMMARY**

## PROPERTY DETAILS

| Address       | <b>1775 S Pearl St.</b> Denver, CO 80210               |
|---------------|--|
| # of Units    | 27   |
| Building Size | 24,905 SF  |
| Lot Size      | 12,500 SF  |
| Year Built    | 2022   |
| Roof          | Flat   |
| Heat          | Mini Split Heating /<br>Cooling Wall Units             |
| Zoning        | U-MX-2X  |
| Parking       | 17 Covered Garage Spaces 1 Additional Off-Street Space |

# PROPERTY HIGHLIGHTS

- State-of-the-art asset with unmatched finishes
- All electric building, most utilities paid directly by tenants
- Premier location in the heart of Central Denver
- Limited apartment rental opportunities in the immediate vicinity

1775 S Pearl St. is a 27-unit apartment building which finished construction in late 2022. The building features a unit mix that includes two studios, twenty one 1-bedrooms, and four 2-bedroom units. The building also includes an underground parking garage that includes 17 secure parking spaces for residents + one additional off-street space off the alley behind the building.

The apartment complex is in the heart of the Platt Park neighborhood and is within walking distance of several retail locations and some of the best restaurants in Denver including Sushi Den, Kaos Pizzeria, Park Burger, and Sweet Cow. The property is across the street from Steam Coffee. This property truly offers investors an opportunity to acquire an irreplaceable trophy asset in the heart of one of Denver's most soughtafter neighborhoods and there is a very limited supply of comparable rental units available in the neighborhood.



# PROPERTY DETAILS

| PROPERTY INFORMATION |                  |  |
|----------------------|------------------|--|
| Address              | 1775 S Pearl St. |  |
| County               | Denver           |  |
| Units                | 27               |  |
| Year Built           | 2022             |  |
| Parcel Number        | 05227-25-050-000 |  |
| Style                | Mid-Rise         |  |
| Stories              | 2                |  |
| Gross Building Size  | 24,095 SF        |  |
| Lot Size             | 12,500 SF        |  |
| Roof                 | Flat             |  |
| Construction         | Brick/Frame      |  |

| PARKING                       |                                |  |
|-------------------------------|--------------------------------|--|
| Assigned Garage Parking       | 17 Spaces - \$125/mo Projected |  |
| Assigned Uncovered<br>Parking | 1 Space - \$100/mo Projected   |  |

| MECHANICAL SYSTEMS |  |  |
|--------------------|--|--|
| Heating            | Mini Split Wall Unit                         |  |
| Air Conditioning   | Mini Split Wall Unit                         |  |
| Hot Water          | Domestic Hot Water Tank in Each<br>Apartment |  |

| ADDITIONAL FACTORS |             |  |
|--------------------|-------------|--|
| Sector             | Market Rate |  |
| Furnishings        | Unfurnished |  |

| UTILITY BILLING STRUCTURE |   |  |
|---------------------------|---|--|
| Gas                       | No Gas Usage  |  |
| Electric                  | Units Individually Metered<br>Common Areas Master Metered |  |
| Water/Sewer               | Master Metered  |  |
| Cable                     | Tenant's Responsibility                                   |  |
| Internet                  | Provided by Third Party and<br>Tenants Billed for Expense |  |













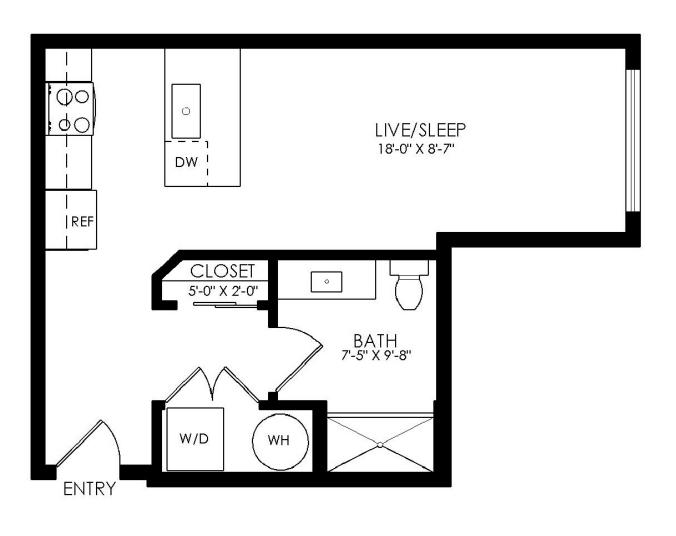






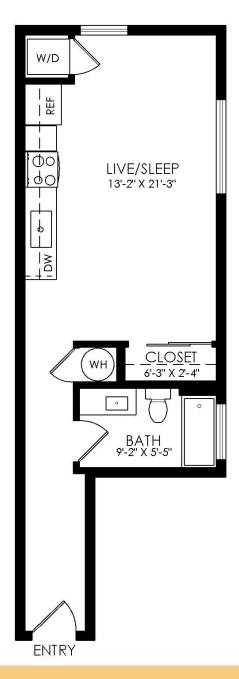








UNIT #112 | 445 SF



### STUDIO UNIT

UNIT #214 | 445 SF

## **545 SF UNITS**



### **ONE-BEDROOM UNIT**

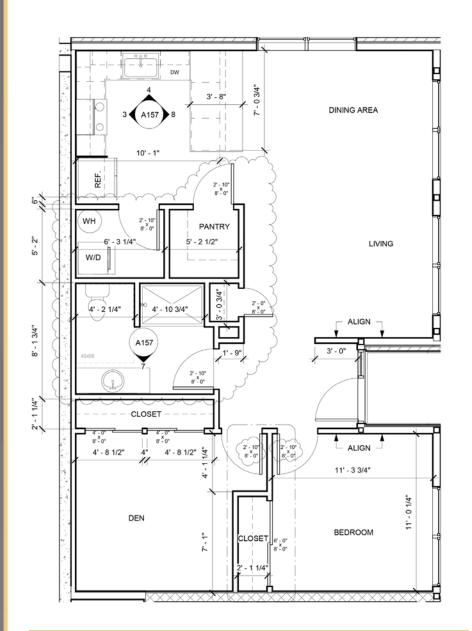
UNIT #110 | 545 SF

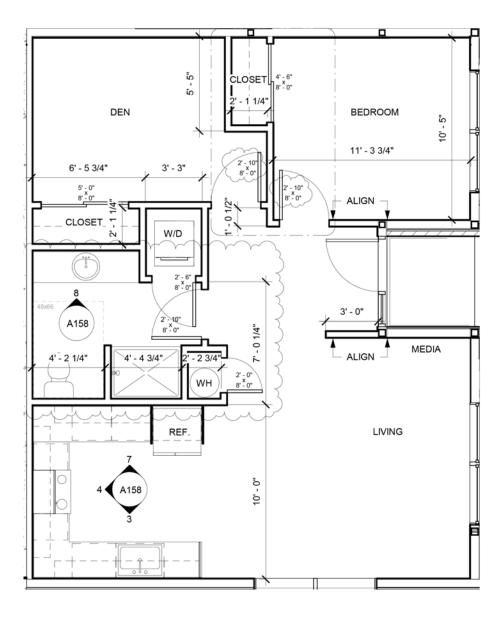


#### **ONE-BEDROOM UNIT**

UNIT #103 | 540 SF

### **540 SF UNITS**



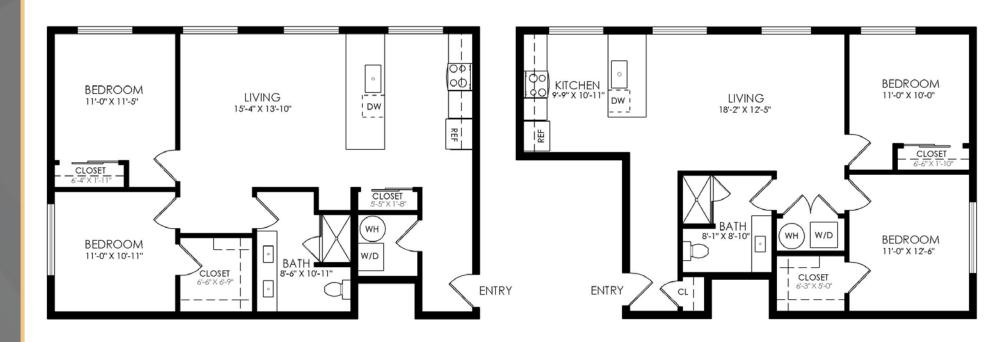


### TWO-BEDROOM UNIT

UNIT #101 | 1,142 SF

### TWO-BEDROOM UNIT

UNIT #102 | 950 SF



### TWO-BEDROOM UNIT

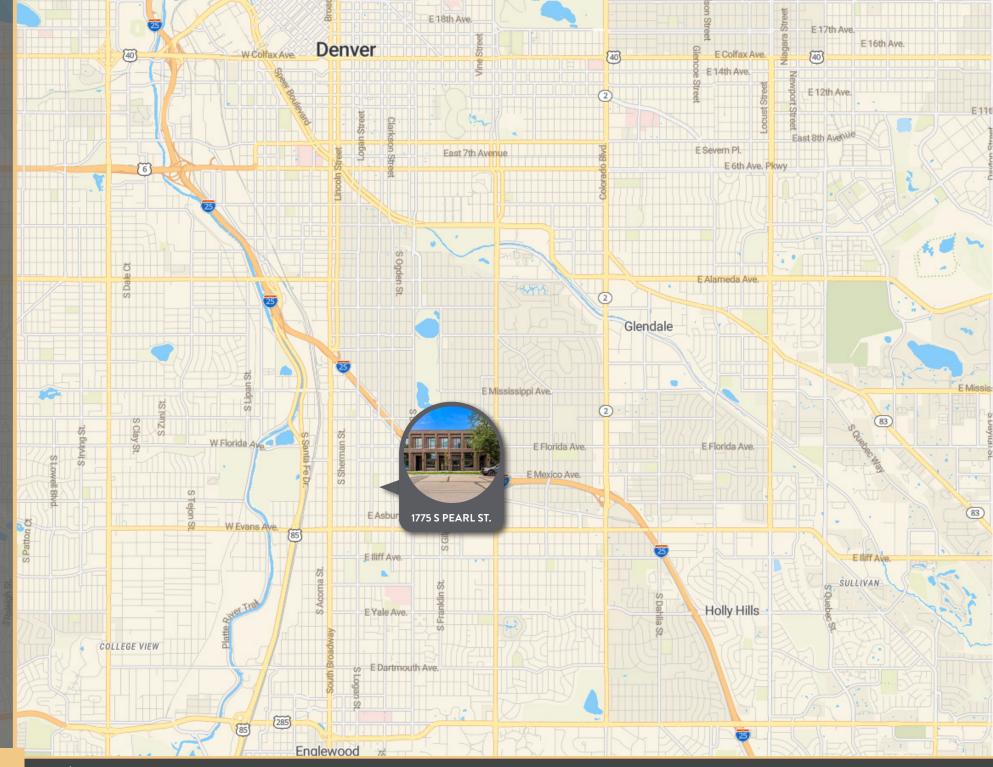
UNIT #201 | 960 SF

#### TWO-BEDROOM UNIT

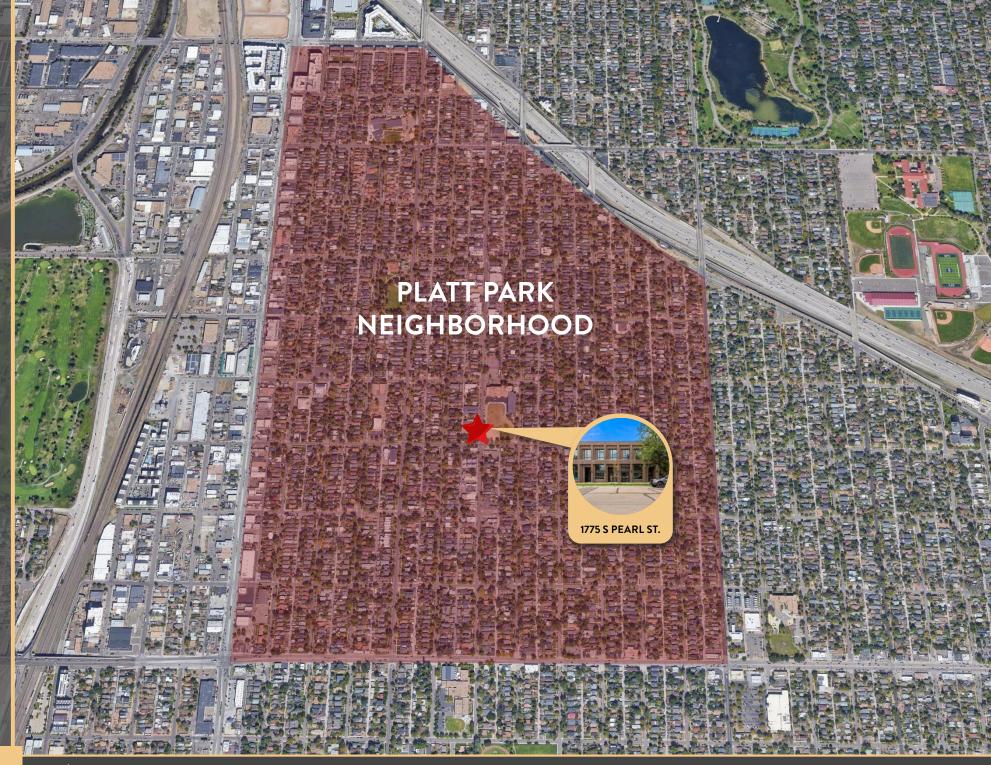
UNIT #202 | 895 SF











### PLATT PARK

Platt Park is one of Denver's most coveted neighborhoods due to the number of walkable restaurants and shopping with close proximity to Washington Park.

Original 1920's bungalows and newer townhomes adorn the streets of the neighborhood adding to the charm of the area. Pearl Street, a 7 block long commercial area offers some of the best restaurants in town including Sushi Den and Izakaya Den which share the same kitchen.

Platt Park anchors the neighborhood offering a great meeting spot. Located just minutes from the light rail, making access to everything Denver has to offer even easier. Or, if you want to stay around the area, the University Park neighborhood is adjacent which offers a fun eclectic restaurant and bar scene along Evans Avenue and University Boulevard.

Platt Park is minutes from Washington Park and Gaylord Street, with easy access to Cherry Creek by way of University Boulevard. Accessing downtown Denver is easy via the light rail and by car, averaging around 10-15 minutes of drive time. South Broadway's antique row is a part of the Platt Park neighborhood, which is perfect for finding design inspiration.





# **CURRENT RENT ROLL**

| UNIT NUMBER | UNIT TYPE        | UNIT SIZE | CURRENT RENT | MARKET RENT |
|-------------|------------------|-----------|--------------|-------------|
| 101         | 2X1 (Main Floor) | 1,142 SF  | \$2,945      | \$3,092     |
| 102         | 2X1 (Main Floor) | 950 SF    | \$2,875      | \$3,019     |
| 103         | 1X1              | 540 SF    | \$1,725      | \$1,811     |
| 104         | 1X1              | 545 SF    | \$1,695      | \$1,780     |
| 105         | 1X1              | 540 SF    | \$1,825      | \$1,795     |
| 106         | 1X1              | 545 SF    | \$1,750      | \$1,838     |
| 107         | 1X1              | 540 SF    | \$1,825      | \$1,795     |
| 108         | 1X1              | 545 SF    | \$1,695      | \$1,795     |
| 109         | 1X1              | 540 SF    | \$1,795      | \$1,885     |
| 110         | 1X1              | 545 SF    | \$1,850      | \$1,943     |
| 111         | 1X1              | 540 SF    | \$1,825      | \$1,916     |
| 112         | Studio           | 445 SF    | \$1,495      | \$1,570     |
| 113         | 1X1              | 540 SF    | \$1,795      | \$1,885     |
| 201         | 2X1              | 960 SF    | \$2,945      | \$3,092     |
| 202         | 2X1              | 895 SF    | \$2,795      | \$2,935     |
| 203         | 1X1              | 540 SF    | \$1,795      | \$1,885     |
| 204         | 1X1              | 545 SF    | \$1,750      | \$1,838     |
| 205         | 1X1              | 540 SF    | \$1,725      | \$1,811     |
| 206         | 1X1              | 545 SF    | \$1,875      | \$1,969     |
| 207         | 1X1              | 540 SF    | \$1,895      | \$1,990     |
| 208         | 1X1              | 545 SF    | \$1,910      | \$2,006     |
| 209         | 1X1              | 540 SF    | \$1,845      | \$1,937     |
| 210         | 1X1              | 545 SF    | \$1,850      | \$1,943     |
| 211         | 1X1              | 495 SF    | \$1,850      | \$1,943     |
| 212         | 1X1              | 545 SF    | \$1,895      | \$1,990     |
| 213         | 1X1              | 540 SF    | \$1,990      | \$2,090     |
| 214         | Studio           | 445 SF    | \$1,675      | \$1,759     |
| TOTAL       |                  | 16,177 SF | \$52,890     | \$55,307    |

## **UNIT MIX & INVESTMENT ANALYSIS**

| INCOME                       | CURRENT    | PRO FORMA  |
|------------------------------|------------|------------|
| Gross Scheduled Income (GSI) | \$634,680  | \$666,414  |
| Vacancy (3%)                 | (\$19,040) | (\$19,992) |
| Utility Income               | \$23,010   | \$23,010   |
| Parking Income               | \$21,000   | \$21,000   |
| Internet Income              | \$15,390   | \$15,390   |
| Pet Income                   | \$3,600    | \$3,600    |
| Miscellaneous Income         | \$8,665    | \$8,665    |
| GROSS RENTAL INCOME          | \$687,305  | \$718,087  |
| EXPENSES                     | CURRENT    | PRO FORMA  |
| Property Taxes (1)           | \$54,381   | \$54,381   |
| Property Insurance (2)       | \$6,334    | \$6,334    |
| Electricity - No Gas (3)     | \$16,244   | \$16,244   |
| Vacant Utilities (4)         | \$1,575    | \$1,575    |
| Trash (5)                    | \$1,500    | \$1,500    |
| Water & Sewer (6)            | \$6,248    | \$6,248    |
| Telephone/Internet (7)       | \$6,095    | \$6,095    |
| Management (8)               | \$39,678   | \$39,678   |
| Payroll (9)                  | \$14,596   | \$14,596   |
| Repairs & Maintenance (10)   | \$26,080   | \$26,080   |
| Unit Turns                   | \$7,920    | \$7,920    |
| Admin (11)                   | \$19,196   | \$19,196   |
| TOTAL EXPENSES               | \$199,847  | \$199,847  |
| TOTAL EXPENSES / UNIT        | \$7,402    | \$7,402    |
| NET OPERATING INCOME         | \$509,687  | \$514,063  |

| UNIT TYPE   | NO. OF<br>UNITS | APPROX.<br>SF | CURRENT<br>RENT | MONTHLY<br>INCOME | PRO FORMA<br>RENT | PRO FORMA MONTHLY INCOME |
|-------------|-----------------|---------------|-----------------|-------------------|-------------------|--------------------------|
| Studio      | 2               | 445           | \$1,585         | \$3,170           | \$1,664           | \$3,329                  |
| 1 Bd / 1 Ba | 21              | 540           | \$1,817         | \$38,160          | \$1,908           | \$40,068                 |
| 2 Bd / 1 Ba | 2               | 928           | \$2,870         | \$5,740           | \$3,014           | \$6,027                  |
| 2 Bd / 1 Ba | 2               | 1,046         | \$2,910         | \$5,820           | \$3,056           | \$6,111                  |
| TOTALS      | 27              | 16,177        |                 | \$52,890          |                   | \$55,535                 |

| FINANCIAL ANALYSIS     | CURRENT     | PRO FORMA   |
|------------------------|-------------|-------------|
| Net Operating Income   | \$487,458   | \$518,240   |
| Projected Debt Service | (\$360,000) | (\$360,000) |
| Before Tax Cash Flow   | \$127,458   | \$158,240   |
| Cash-on-Cash Return    | 2.12%       | 2.64%       |
| Total Return           | 2.12%       | 2.64%       |
| CAP RATE               | 4.06%       | 4.32%       |

| INVESTMENT SUMMARY |              |  |
|--------------------|--------------|--|
| List Price         | \$12,000,000 |  |
| Price/Unit         | \$444,444    |  |
| Price / SF         | \$481        |  |

| FINANCING     |               |
|---------------|---------------|
| Loan Amount   | \$6,000,000   |
| Down Payment  | \$6,000,000   |
| Interest Rate | 6.00%*        |
| Amortization  | Interest Only |

<sup>\*</sup>Projected 5 year fixed term

- 1) Property Taxes: Current/Projected based on 2024 actual expense
- 2) Property Insurance: Current/Projected based on 2023-2024 actual expense thru Aug '24
- 3) Electricity: Current/Projected based on 2024 Cornerstone budget
- 4) Vacant Utilities: Current/Projected based on 2024 Cornerstone budget
- 5) Trash Removal: Current/Projected based on 2024 Cornerstone budget
- 6) Water & Sewer: Current/Projected based on 2024 Cornerstone budget
- 7) Telephone/DSL: Current/Projected based on 2024 Cornerstone budget
- 8) Management: Current/Projected based on 2024 Cornerstone budget
- 9) Payroll: Current/Projected based on 2024 Cornerstone budget
- 10) Repairs & Maintenance: Current/Projected based on 2024 Cornerstone budget
- 11) Admin: Current/Projected based on 2024 Cornerstone budget







#### **SUBJECT PROPERTY**

1775 S Pearl St., Denver, CO

| 1773 3 1 Carr 3c., Deriver, CO |   |  |
|--------------------------------|---|--|
| List Price                     | \$12,000,000                                      |  |
| Year Built                     | 2022  |  |
| Building Size                  | 24,905 SF   |  |
| # Units                        | 27  |  |
| Price/SF                       | \$481   |  |
| Price/Unit                     | \$444,444   |  |
| Unit Mix                       | 2 - Studio<br>21 - 1 Bd / 1 Ba<br>4 - 2 Bd / 1 Ba |  |



#### 1190 E Hampden Ave. Englewood, CO 80113

| Sale Date     | 12/6/22          |
|---------------|------------------|
| Sale Price    | \$16,400,000     |
| Year Built    | 2021             |
| Building Size | 37,635 SF        |
| # Units       | 28               |
| Price/SF      | \$435            |
| Price/Unit    | \$585,714        |
| Unit Mix      | 28 - 2 Bd / 2 Ba |



| 3860 Tennyson St. |  |
|-------------------|--|
| Denver, CO 80212  |  |

| Sale Date     | 8/17/22                         |
|---------------|---------------------------------|
| Sale Price    | \$25,500,000                    |
| Year Built    | 2018                            |
| Building Size | 69,500 SF                       |
| # Units       | 49                              |
| Price/SF      | \$366                           |
| Price/Unit    | \$520,408                       |
| Unit Mix      | 13 - Studio<br>27 - 1 Bd / 1 Ba |



#3

9 - 2 Bd / 2 Ba

4-3Bd/2Ba

2790 N Josephine St. Denver, CO 80205

| Beriver, 66 66265 |                  |
|-------------------|------------------|
| Sale Date         | 5/26/222         |
| Sale Price        | \$11,050,000     |
| Year Built        | 2018             |
| Building Size     | 18,429 SF        |
| # Units           | 23               |
| Price/SF          | \$599            |
| Price/Unit        | \$480,435        |
|                   | 10 - 1 Bd / 1 Ba |



820 Sherman St. Denver, CO 80203

4/6/22 Sale Date Sale Price \$30,000,000 Year Built 2015 **Building Size** 50,000 SF # Units 64 Price/SF \$600 Price/Unit \$468,750 12 - Studio Unit Mix 34 - 1 Bd / 1 Ba 18 - 2 Bd / 2 Ba



Unit Mix

#5

300 S Lafayette St. Denver, CO 80209

3/26/22 Sale Date Sale Price \$9,000,000 Year Built 2014 **Building Size** 17,619 SF # Units 20 Price/SF \$510 Price/Unit \$450,000 17 - 1 Bd / 1 Ba Unit Mix 3 - 2 Bd / 2 Ba



Unit Mix

#6

#2

4390 W 39th Ave. Denver, CO 80212

Sale Date 1/26/22 \$20,400,000 Sale Price Year Built 2021 35,000 SF **Building Size** # Units 39 Price/SF \$582 Price/Unit \$523,077 Unit Mix 39 - 1 Bd /1 Ba



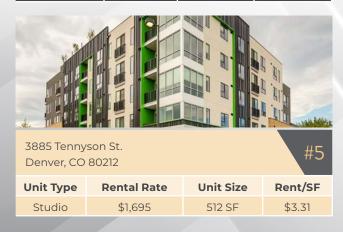




#### **SUBJECT PROPERTY**

1775 S Pearl St., Denver, CO

| Unit Type                 | Rental Rate<br>(Avg.) | Unit Size<br>(Avg.) | Rent/SF |
|---------------------------|-----------------------|---------------------|---------|
| Studio                    | \$1,625               | 445 SF              | \$3.65  |
| 1 Bd / 1 Ba               | \$1,782               | 540 SF              | \$3.30  |
| 2 Bd/1 Ba                 | \$2,700               | 928 SF              | \$2.91  |
| 2 Bd/1 Ba<br>(Main Floor) | \$2,950               | 1,046 SF            | \$2.82  |
| AVG.                      | \$2,264               | 739 SF              | \$3.17  |





1411 S Pearl St. Denver, CO 80210

 Unit Type
 Rental Rate
 Unit Size
 Rent/SF

 1X1
 \$2,250
 528 SF
 \$4.26



1910 S Josephine St. Denver, CO 80210

Unit Type Rental Rate Unit Size Rent/SF

1X1 \$1,933 585 SF \$3.40



1790 Gaylord St. Denver, CO 80206

 Unit Type
 Rental Rate
 Unit Size
 Rent/SF

 2X1
 \$2,898
 1,040 SF
 \$2.78



960 S Logan St. Denver, CO 80209

#2

| Jnit Type | Rental Rate | <b>Unit Size</b> | Rent/SF |
|-----------|-------------|------------------|---------|
| 1X1       | \$1,940     | 500 SF           | \$3.88  |



2500 17th St. Denver, CO 80211

#4

#7

| Unit Type | Rental Rate | <b>Unit Size</b> | Rent/SF |
|-----------|-------------|------------------|---------|
| Studio    | \$1,758     | 572 SF           | \$3.14  |
| 1X1       | \$2,095     | 585 SF           | \$3.58  |



2885 Eliot St.
Denver, CO 80211

#6

 Unit Type
 Rental Rate
 Unit Size
 Rent/SF

 1X1
 \$1,895
 531 SF
 \$3.56

### DISCLOSURE AND CONFIDENTIALITY AGREEMENT

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